



345 Bobwhite Ct. Suite 200  
Boise, ID 83706  
(208) 343-3110 • (208) 343-3110  
<http://www.edventures.com>

## **PCS Business Relationships and Alliances**

PCS combines its unique development and design expertise with the offerings of select associates in forming business relationships and alliances that strengthen the total mix of education products and services provided by the company. Among these are:

### **The LEGO® Group A.G.**

PCS has enjoyed a supplier relationship with the LEGO® company for many years and works closely with the retail and educational divisions and distributors of LEGO® around the world. In addition to facilitating brand-name recognition and awareness, our relationship continues to grow as we seek to discover new ways of promoting the products of both companies.

<http://www.lego.com>

### **Kang Nam Education Agency**

In January of 2002 PCS announced a formal distribution agreement with the Kang Nam Education Agency located in Korea. This agreement names Kang Nam as the exclusive distributor and agent for all PCS on-line and written curriculum and learning labs in Korea. Kang Nam is a leading private educational institute and distributor of educational products and services to the K-12 market in Korea, including approximately 1,300 private and public schools.

<http://www.edventures.com/edwise/>

### **Power Glide**

In May of 2002 PCS announced the creation of a strategic alliance with Power-Glide, a Provo, Utah company that designs and produces extraordinarily affective foreign language programs for K-12 students. The alliance integrates Power-Glide Adventure language courses in Spanish, German, and French with online support and assessment tools provided by the PCS Edventures Learning platform.

<http://www.power-glide.com>

### **Education Enterprise Solutions**

In September of 2002 PCS announced the creation of a strategic alliance with Education Enterprise Solutions, LLP that involves cross marketing of each other's products and technologies as well as the incorporation of the PCS content development and delivery platform into the E2S Athena classroom management tool. E2S is dedicated to providing the finest school information technology management systems to schools and educators.

<http://www.e2s.us>

## **Children's Technology Group**

The Children's Technology Group is a San Diego based company that distributes fun, easy-to-use, web-based tools for children. PCS formed an affiliate, revenue-sharing relationship with CTG in April of 2002 that markets CTG Internet safety products to the expanding customer base of students and families within the Edventures online communities.

<http://www.abctg.com>

## **Ingram-Micro**

Ingram Micro is the largest global wholesale provider of technology products and supply chain management services. PCS utilizes Ingram Micro supply and fulfillment services for a variety of third party technology products that are integrated into PCS Learning Lab solutions.

[www.ingram-micro.com](http://www.ingram-micro.com)

## **Atco Pacific**

Atco, with over two decades experience in sales and manufacturing, is a well-established and proven manufacturer of high quality durable educational construction toys and accessories. Atco, founded in 1975 with its main production facility in China, enjoys distribution of its products around the world. PCS works closely with Atco to design and deliver new, affordable, manipulative-based learning solutions to the worldwide K-12 marketplace.

<http://www.atcotoys.com>

## **EMTA**

PCS landed its first learning lab on British soil in November of 2002 after forming an alliance and pilot program with the Engineering and Marine Training Authority, a British agency with the mission statement, "To Raise the Level of Skills in the British Engineering Industry to World-Class Standards." Additional lab installations are expected throughout the UK after completion of an EMTA commissioned research study on the effectiveness of the PCS Learning Lab approach.

<http://www.emta.org.uk>

## **Homeschool.COM**

Homeschool.com is the largest and most established online homeschooling portals in the world. PCS formed an affiliate relationship with Homeschool.com in 2001 to bring the PCS Edventures online program to millions of families around the world who have chosen homeschooling for their education needs.

<http://www.homeschool.com>

## **After School Organizations**

PCS also works closely with the Boys and Girls Clubs of America, YMCA, YWCA, Communities in Schools, Gear UP, Head Start, the Federal DOE 21<sup>st</sup> Century grant programs, and many others in its efforts to improve after-school educational opportunities and expand the growing network of PCS Learning Labs.